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REGIONAL CONSULTANT TERRITORY MAP

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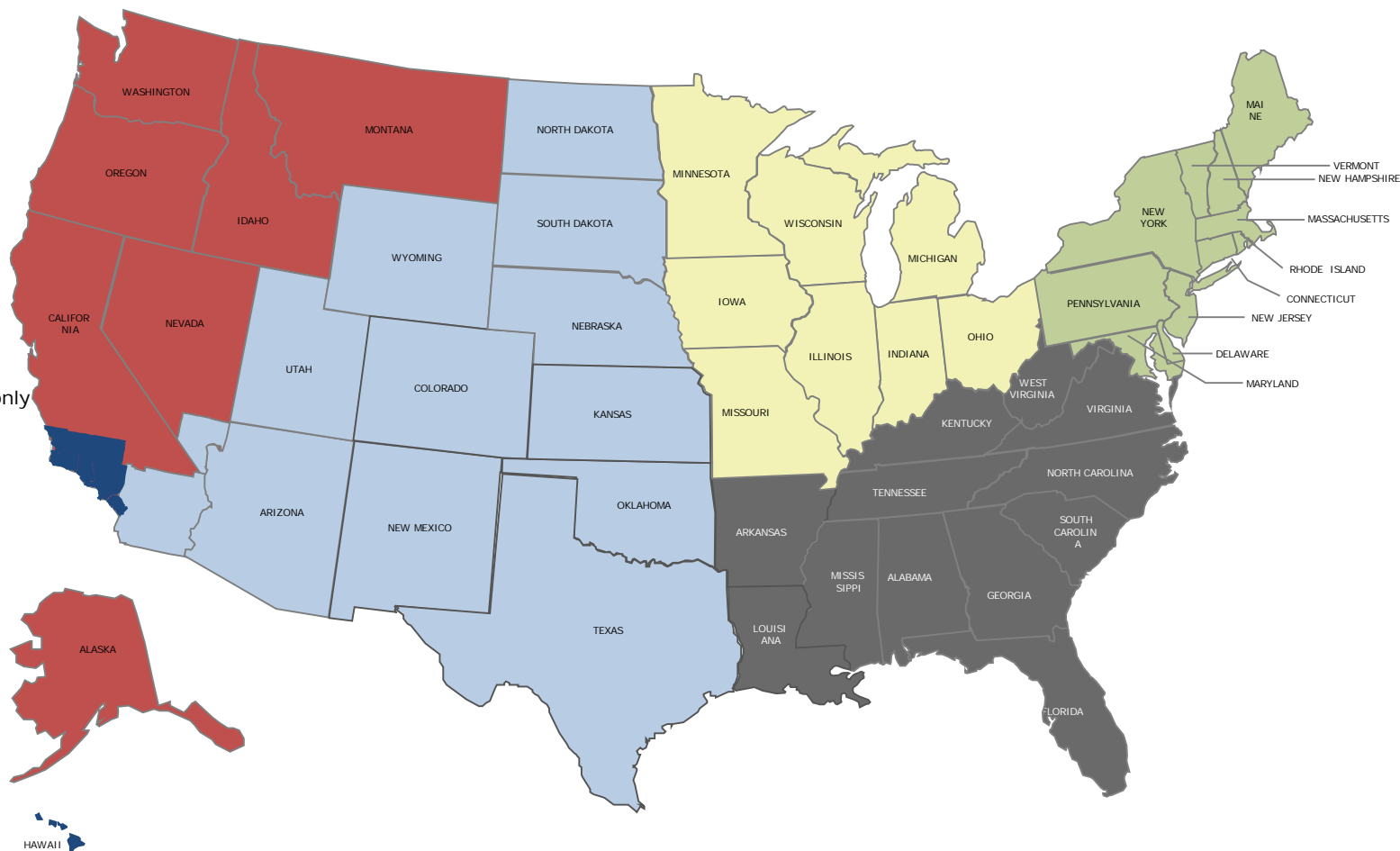
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Sales Consultants

- John O'Leary
- Ron Lamb
- Jim Casalegno
- Phil Dabney
- Chad Schwartz
- Bruce Bonanomi
- Ginger Whetstone
MO- Edward Jones-only



BENETECH REGIONAL CONSULTANT TERRITORIES

	State	Rep		State	Rep		State	Rep
AL	Alabama	JC	IA	Iowa	JX	NE	Nebraska	BR
AK	Alaska	CZ	KS	Kansas	BR	NV	Nevada	
AZ	Arizona	BR	KY	Kentucky	JC		area code 702	BR
AR	Arkansas	JC	LA	Louisiana	JC		all other area codes	CZ
CA	California		ME	Maine	RN	OH	Ohio	JX
	ACs 619, 626, 760, 858, 909, 951	BR	MD	Maryland	RN	OK	Oklahoma	BR
	Area Codes 562, 323, 213, 424 310, 747, 818, 661, 805, 714, 949	PD	MA	Massachusetts	RN	OR	Oregon	CZ
	all other area codes	CZ	MI	Michigan	JX	PA	Pennsylvania	RN
CO	Colorado	BR	MN	Minnesota	JX	RI	Rhode Island	RN
CT	Connecticut	RN	MS	Mississippi	JC	SC	South Carolina	JC
DE	Delaware	RN	MO	Missouri		SD	South Dakota	BR
DC	District of Columbia	RN		Edward Jones Only	GW	TN	Tennessee	JC
FL	Florida	JC	All Others	JX	TX	Texas	BR	
GA	Georgia	JC	MT	Montana	CZ	UT	Utah	BR
HI	Hawaii	PD	NH	New Hampshire	RN	VT	Vermont	RN
ID	Idaho	CZ	NJ	New Jersey	RN	VA	Virginia	JC
IL	Illinois	JX	NM	New Mexico	BR	WA	Washington	CZ
IN	Indiana	JX	NY	New York	RN	WV	West Virginia	JC
			NC	North Carolina	JC	WI	Wisconsin	JX
			ND	North Dakota	BR	WY	Wyoming	BR

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HOW TO REQUEST A PROPOSAL

For a quick fee quote or contribution illustration, email or fax the following information to your regional Benetech Consultant, or directly to our Proposal Department:

proposals@benetechinc.com

fax: 888.484.6870

phone: 800.285.7526

Quick Fee Quote

- Company or plan name.
- Takeover or start-up (\$0 assets) plan?
- Standard or Tiered/New Comp plan?
- Current plan assets to be transferred.
- Expected recurring deposits in next 12 months.
- Number of participants – with balances.
- Number of participants – eligible.
- Financial advisor name and firm (etc.).
- Email delivery instructions (to you only, or cc others).

Contribution Illustration & Fee Quote

Above information, plus the following.

Basic plan information:

- Eligibility (service and age requirements; entry dates).
- Safe Harbor (No/Yes; if "Yes", type of safe harbor).

Employee Census Information:

- Date of birth.
- Date of hire.
- Date of termination (only if terminated in current year).
- Estimated total W2/earned income for current year.
- Whether employee works **less than** 1,000 hours.
- Ownership percentage.
- Whether employee is related to an owner.